

## **KENNEDY TENENG MBAH**

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PROFESSIONAL SUMMARY	Dynamic Digital Marketing Specialist with a proven track record of crafting compelling online strategies that drive brand visibility, engagement, and conversion. Skilled in leveraging diverse digital channels to optimize campaigns and enhance user experience. Passionate about staying ahead of industry trends and implementing innovative techniques to deliver exceptional results. Ready to elevate your digital presence and drive growth through strategic marketing initiatives.		
WORK EXPERIENCE	<ul> <li>S/ Digital Marketing Specialist, 11/2022 - Current Transguard/Emaar Properties, Dubai, United Arab Emirates</li> <li>Develop and execute comprehensive digital marketing strategies across various platforms to increase brand awareness and drive traffic.</li> <li>Monitor and analyze key performance indicators (KPIs) to assess the effectiveness of campaigns and make data-driven decisions.</li> <li>Create engaging content for social media, websites, and email marketing campaigns to attract and retain a target audience.</li> <li>Manage search engine optimization (SEO) efforts to improve organic search rankings and increase website visibility.</li> <li>Implement pay-per-click (PPC) advertising campaigns to generate leads and conversions.</li> <li>Collaborate with cross-functional teams to coordinate marketing initiatives and ensure alignment with overall business objectives.</li> <li>Stay informed about industry trends and emerging technologies to continually optimize marketing efforts.</li> <li>Conduct market research to identify consumer trends and insights that inform marketing strategies and tactics.</li> </ul>		
	<ul> <li>Digital Marketing Strategist, 12/2017 - 07/2022</li> <li>BridgeWay International, Dubai, United Arab Emirates</li> <li>Lead the development and implementation of innovative digital marketing strategies to drive online visibility, engagement, and conversion</li> <li>Utilize data analytics and market research to identify target audiences, evaluate trends, and optimize campaign performance.</li> <li>Manage and oversee all digital marketing channels, including social media, email SEO, SEM, and content marketing.</li> <li>Collaborate with internal teams and external partners to create cohesive and integrated digital marketing campaigns that align with business goals.</li> <li>Monitor and analyze key performance metrics to measure the success of digital marketing initiatives and make data-driven recommendations for improvement.</li> <li>Stay up-to-date on industry trends and best practices to ensure digital marketing</li> </ul>		

strategies are cutting-edge and effective.

- Develop and manage digital advertising campaigns to increase brand awareness, drive traffic, and generate leads
- Conduct A/B testing and optimization to improve conversion rates and overall campaign performance.
- Provide strategic guidance and recommendations on digital marketing initiatives to senior leadership and stakeholders.

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	<ul> <li>rates.</li> <li>Utilized advanced analytics tools to an and campaign performance, resulting</li> <li>Managed and optimized multi-channel social media, email marketing, SEO, SE growth in website traffic.</li> <li>Collaborated cross-functionally with interval and set of the set</li></ul>	mplementation of data-driven digital visibility, engagement, and conversion alyze market trends, customer behavior, in a 20% increase in lead generation. el digital marketing campaigns, including M, and content marketing, resulting in a 30% ternal teams and external partners to create th business objectives and brand messaging. In techniques to continuously improve 15% increase in click-through rates.
	<ul> <li>Developed and executed targeted dia increased brand awareness and custo</li> </ul>	ds and best practices, incorporating es to enhance digital marketing efforts. gital advertising campaigns that effectively mer acquisition. on budget allocation, audience targeting,
SOFT SKILLS	<ul> <li>Digital Advertising Expertise</li> <li>Analytics &amp; Performance Measurement</li> <li>Strategic Planning &amp; Decision Making</li> <li>Cross-Functional Collaboration</li> <li>A/B Testing &amp; Optimization</li> <li>Buyer Persona Development</li> <li>Remarketing &amp; Retargeting Strategies</li> </ul>	<ul> <li>Paid Search &amp; Social Advertising</li> <li>Budget Management &amp; ROI Analysis</li> <li>Creative Design &amp; Content Production</li> <li>Content Marketing &amp; SEO Strategies</li> <li>Knowledge of Industry Trends &amp; Technologies</li> <li>Ability to Manage Multiple Projects</li> </ul>
ACADEMIC BACKGROUND	University of Bamenda, Bamenda, Cameroon, 08/2015 Bachelor's degree: Computer Science	
LANGUAGES	English: First Language	
	French: B2	2
	Upper Intermediate (B2)	

## COURSE

Certified Digital Marketing Diploma Fundamental Google Garage Digital Marketing Google Analytic Google Ads Search Certification Google Ads Display Certification